

Webinar on

Cash Flow Analysis of Borrower's Repayment Ability

Learning Objectives

An explanation of how Cash Flow
Analysis relies on the conversion of an
Accrual Basis Financial Statement into a
Statement of Cash Flow (or Cash Basis
Statement) because loans are repaid
with cash and not profits

Review of the Rules of Cash Flow in determining how much cash is generated from items on the balance sheet

Global Cash Flow Analysis Methodology utilizing financial statements, tax returns and credit reports of commercial borrowers and individuals

Comparison of operating cash flow to the more inaccurate traditional cash flow (profits plus depreciation) and EBITDA (Earnings Before Interest, Taxes, Depreciation, and Amortization) method of determining cash flow

A free cash flow method which can convert EBITDA into operating cash flow



Areas Covered

Speaker will also be talking about:

Accounting method: Cash basis vs.

Accrual basis: Understanding the differences in the two accounting methods and to analyze their advantages and disadvantages

Accrual method: Comprehension of Financial statements prepared on an Accrual Basis and recognizing all economic events regardless of the accumulation of cash at the point of sale or the payment of costs and expenses at the time the costs and expenses are incurred

Statement of Cash flows: Shows the cash inflows and cash outflows from operating activities, investing activities and financing



The webinar will explain how the cash flow statement is derived from the balance sheet and the income statement, and then it will describe its three component cash flow activities operating, financing, and investing.

PRESENTED BY:

Dev serves as an instructor in the ABA's Stonier Graduate School of Banking, the Southwestern Graduate School of Banking, the Pacific Coast Banking School, and the American Bankers Association's (ABA) Commercial Lending. His school, conference, and workshop audiences have included participants drawn from the ABA, RMA, OCC, Federal Reserve, FDIC, FFIEC, SBA, the Institute of *Management Accountants* (IMA) and the AICPA.

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On-Demand Webinar

Duration: 60 Minutes

Price: \$200

Webinar Description

Understand the Importance of Cash Flow to Bankers, How to calculate it and what its Uses are. As a banker, you need to interpret cash flow and calculate it accurately to pitch a stellar success. This session is designed to assist you as a banker in calculating cash flow from operations and help you to calculate Global Cash Flow Analysis for those entities that must rely on excess cash generated by their owners to service the business entity's commercial debt.

The webinar will explain how the cash flow statement is derived from the balance sheet and the income statement, and then it will describe its three component cash flow activities—operating, financing, and investing. By the end of the session, you will see how cash flow is incorporated into the analysis and underwriting of a business borrower.

There is an old saying in credit analysis, "Borrowers pay back loans from cash flow, not profits." But it is not just cash flow; it is cash flow from operations that is the most desirable source of repayment because it is generated by a borrower managing its working capital assets and earning a sustainable profit. This webinar will explain the difference between profits and cash flow as well as cash flow from operations vs. cash flow from financing and investing activities. After all, borrowing from another lender or liquidating fixed assets to pay you back ultimately hurts the long-term viability of the borrower.



Who Should Attend?

Commercial Loan Officers

Credit approvers

Loan/credit review staffs

Business Development Representatives

Branch Managers

Business Credit Analysts

Risk Managers of Real Estate companies and Fis

Accountants and Auditors





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